

OPERATION OSWEGO COUNTY, INC.
BOARD OF DIRECTORS MEETING
44 West Bridge Street, Oswego
March 18, 2024

PRESENT:

BROADWELL	MASON	TUCKER
BEHLING	MURPHY	TURNER
CULLINAN	PETER-CLARK	WEBER
GALLOWAY	RANSOM	WEAVER
GRECO	SHATRAU	
HEFFRON	SOLAZZO	
HOLST	TASCARELLA	

Ex-Officio: Mary Ellen Chesbro

Staff: Nate Emmons, Alex Fitzpatrick, Kevin LaMontagne, Karen Perwitz, Erin Weaver, and Austin Wheelock

Counsel: Kevin C. Caraccioli

Guests: Christina Ondrako and Brianah Lane

President Holst called the meeting to order at 3:04 p.m.

Mr. Wheelock introduced Alexandra Fitzpatrick, Marketing and Communications Manager.

President Holst listed the items in the Consent Agenda and asked if there were any reports in the Consent Agenda that anyone would like pulled out for further discussion. There were none.

CONSENT AGENDA

On a motion by Ms. Peter-Clark, seconded by Mr. Galloway, the Consent Agenda Items were approved, as follows: Board of Directors Meeting Minutes of December 11, 2023, Executive Committee Minutes of January 18, 2024, and Real Estate Development Committee of January 12, 2024

Grossman St. Amour CPAs, PLLC

Ms. Ondrako and Ms. Lane reviewed the OOC and OOCF Consolidated Financial Statement for 2023. Following a discussion, on a motion by Mr. Broadwell, seconded by Ms. Clark the OOC and OOCF Consolidated Financial Statement for 2023 were approved.

Manufacturing Summit

Ms. Fitzpatrick presented the upcoming Manufacturing Summit and future Small Business Summit taking place in 2024.

Think Variant, Inc.

Mr. LaMontagne reviewed the Advanced Manufacturing Loan request for Think Variant, Inc. Following a discussion, on a motion by Mr. Turner, seconded by Mr. Broadwell, the loan request was approved.

Filtration L.A.B. USA, Inc.

Mr. LaMontagne reviewed the mortgage balloon refinance request. Following a discussion, on a motion by Mr. Galloway, seconded by Mr. Heffron, the balloon refinance request was approved.

ACLS Direct (LMTOCIP)

Mr. Emmons reviewed the Real Estate Committee's recommendation to sell a 3-acre parcel of land in the LMTOCIP to ACLS Direct. Following a discussion, on a motion by Mr. Greco, seconded by Mr. Murphy, the sale of the 3-acre parcel was approved.

Fab Site Industries (LMTOCIP)

Mr. Emmons reviewed the Real Estate Committee's recommendation to sell a 8-acre parcel of land in the LMTOCIP to Fab Site Industries. Following a discussion, on a motion by Mr. Broadwell, seconded by Mr. Galloway, the sale of the 8-acre parcel was approved.

D&S Landscaping (Airport Industrial Park)

Mr. Emmons reviewed the Real Estate Committee's recommendation to sell a 4-acre parcel of land in the Airport Industrial Park to D&S Landscaping. Following a discussion, on a motion by Mr. Turner, seconded by Mr. Behling, the sale of the 4-acre parcel was approved.

OOO Abbreviated 2023 Annual Report

Mr. Wheelock presented the abbreviated version of the Annual Report for PARIS reporting requirements. Following a discussion, on a motion by Ms. Peter-Clark, seconded by Mr. Gilson, the abbreviated 2023 Annual Report was approved.

OOO Internal Projects

Mr. Emmons discussed renovations and furniture upgrades for the Administrative Offices of OOO to include painting and a new conference room table and chairs.

Ms. Perwitz discussed OOO branded clothing for the staff and board of directors, stating that once sizes have been obtained, an order will be placed.

ECONOMIC DEVELOPMENT PROJECTS/INITIATIVES

The following projects and initiatives were reviewed by Mr. Wheelock and Mr. LaMontagne: COIDA Novelis Oswego PFRAP Rail Grant Approval (\$2.8 million), NET & Die USDA RBDG Application, Hastings/Brewerton NY Forward Award, Fast NY/LMTOCIP Expansion, Oswego County Micron Steering Committee and Restore NY.

NEXT MEETING

May 6, 2024

ADJOURNMENT

On a motion by Mr. Turner, seconded by Mr. Behling, the meeting was adjourned at 4:25 p.m.

Respectfully submitted,

Peter Cullinan
Secretary